

Niagara - Municipal Summary

Annual Residential Activity



Areas	Number of New Listings		Number of Sales		Average Sale Price		Sales to List Price Ratio		Average Days on Market	
	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018
Fort Erie	1,030	1,155	660	670	\$344,947	\$369,063	97.8%	97.2%	50	62
Fonthill/Pelham	360	449	281	209	\$547,267	\$588,936	99.9%	98.0%	34	49
Lincoln	484	567	395	365	\$494,849	\$511,363	99.2%	98.3%	29	32
Niagara Falls	2,303	2,312	1,553	1,340	\$376,819	\$390,679	99.0%	97.7%	27	36
Niagara-on-the-Lake	617	691	354	254	\$802,098	\$750,871	97.9%	96.7%	47	56
Port Colborne/Wainfleet	477	584	388	388	\$338,779	\$370,809	98.3%	97.7%	39	41
St. Catharines	3,158	3,266	2,279	2,034	\$364,163	\$387,286	100.0%	98.1%	22	31
Thorold	598	641	425	319	\$369,728	\$378,148	99.5%	97.5%	26	38
Welland	1,216	1,273	954	850	\$299,295	\$335,096	99.2%	97.9%	25	35
Niagara Total:	10,243	10,938	7,289	6,429	\$391,030	\$405,691	99.1%	97.8%	29	38

Note: Number of sales represents sales reported on properties listed on the Multiple Listing Service (MLS®) for the Niagara Association of REALTORS® (NAR).

Year to Date

Niagara - Region Summary

January - December Residential Activity



	5 Years	3 Years	1 Year	Current	% Change - Current		
	2013	2015	2017	2018	v.s. 2013	v.s. 2015	v.s. 2017
Number of New Listings	10,248	10,340	10,243	10,938	6.7%	5.8%	6.8%
Average Days to Sell	66	56	29	38	-42.4%	-32.1%	31.0%
Number of Sales	5,809	7,301	7,289	6,429	10.7%	-11.9%	-11.8%
Average Sale Price	\$238,444	\$272,757	\$391,030	\$405,691	70.1%	48.7%	3.7%
Sales Price to List Price Ratio	97.0%	97.4%	99.1%	97.8%	0.8%	0.4%	-1.3%

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Annual Activity



	2017	2018	% Change
All Property Types			
Sales	8,065	6,993	-13.3%
Average Sale Price	\$401,983	\$410,881	2.2%
Average Days on Market	36	42	16.7%
Residential Only			
Sales	7,289	6,429	-11.8%
Average Sale Price	\$391,030	\$405,691	3.7%
Average Days on Market	29	38	31.0%
Condominium Only			
Sales	634	644	1.6%
Average Sale Price	\$316,769	\$318,347	0.5%
Average Days on Market	33	39	18.2%
Commercial Only			
Sales	189	132	-30.2%
Average Sale Price	\$684,637	\$640,265	-6.5%
Average Days on Market	132	107	-18.9%

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